



Vardhman Mahaveer Open University, Kota

Rawatbhata Road, Kota - 324021

Training and Placement Cell

No.: VMOU/T&PC/ RC AJM/2026/ 903

Date: 16/09/2026

NOTICE

Subject: Urgent opening for the position of Management Trainee – UCO Sourcing

For: MBA graduates.

Position: Management Trainee – UCO Sourcing
Job Location: Multiple cities (candidates can choose their preferred location)
Employment Type: Full-Time
Eligibility: MBA / PGDM (Marketing, Sales, Business Management preferred)

Note: As per company's email, male candidates, owning a two-wheeler (bike/scooter) is mandatory for this role. For female candidates, having a two-wheeler is optional.

Interested students who have successfully completed their MBA Programme from Vardhman Mahaveer Open University, Kota may apply via call or WhatsApp at 9987387111 by submitting their resume.

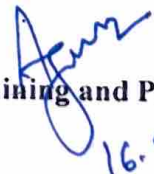
Students are advised to go through the details carefully and complete the process within the prescribed timeline. The University shall not bear any registration fee or other charges, if applicable, for participation.

Encl.: Job Description and Salary Structure


In-charge (Training and Placement)

Copy to:

1. Secretary to Vice-Chancellor, Vardhman Mahaveer Open University, Kota
2. Registrar, Vardhman Mahaveer Open University, Kota
3. Director (Regional Services Division), Vardhman Mahaveer Open University, Kota
4. Dr. Akbar Ali, Regional Centre, Jaipur
5. In-charge, EMPC, VMOU, Kota with a request to upload the notice at University website
6. All RCs to put this at their notice board for students.


In-charge (Training and Placement)

16.9.26



Designation: Management Trainee – UCO Sourcing (MBA Freshers)

Head Office: Delhi

Open Job Locations:

Punjab - Amritsar, Gurdaspur, Pathankot, Jalandhar, Kapurthala, Hoshiarpur, Phagwara, Ludhiana, Moga, Barnala

Haryana: Gurugram, Manesar

Uttar Pradesh: Ghaziabad, Hapur, Amroha, Noida, Greater Noida, Bulandshahr, Meerut, Modinagar, Muzaffarnagar, Shamli, Roorkee, Moradabad, Lucknow

West Bengal: Kolkata

Uttarakhand: Dehradun, Rishikesh, Haridwar

Gujarat: Ahmedabad, Surendranagar, Baroda, Anand

Madhya Pradesh: Indore, Bhopal

Rajasthan: Jaipur

Maharashtra: Mumbai, Thane, Kalyan, Navi Mumbai, Virar

Tamil Nadu: Coimbatore

Karnataka: Hubli

About the Role:

We are looking for enthusiastic MBA graduates to join as **Management Trainees – UCO Sourcing**. In this role, you will help secure **Used Cooking Oil (UCO)** supplies from hotels, restaurants, and catering services to support sustainable biofuel initiatives. **This is a field-based role offering hands-on exposure to sales, client acquisition, and supply partnerships.**

Key Responsibilities:

- Identify and approach potential UCO sources, including restaurants, hotels, and food manufacturers.
- Generate leads, conduct discovery calls, and maintain a strong sales pipeline.
- Assist in negotiating contracts and securing long-term UCO supply partnerships.
- Ensure compliance with industry standards and FSSAI regulations under the RUCO initiative.
- Coordinate with operations teams for smooth UCO collection.
- Maintain accurate records of sourcing activities and contribute to refining sales strategies.
- Participate in team meetings and training sessions to stay updated on industry trends.

Candidate Profile:

- MBA / PGDM graduates (Marketing, Sales, or Business Management preferred).
- Strong communication, negotiation, and relationship-building skills.
- Proactive, self-motivated, and target-driven.
- Passionate about sustainability and field sales.
- Exposure to waste management, food industry, or biofuel sector is a plus.

Note: For male candidates, owning a two-wheeler (bike/scooter) is mandatory for this role. For female candidates, having a two-wheeler is optional.

Client Company Profile:

The organization, established two decades ago, has grown into a global leader in the collection of Used Cooking Oil (UCO), supplying it for downstream biofuel production. Their proprietary technology ensures traceability and accountability throughout the value chain. As global efforts intensify towards sustainable energy solutions, second-generation biofuels (2G Biofuels) have emerged as a promising avenue to reduce carbon emissions and foster a greener future. However, the scarcity of reliable and traceable UCO feedstock has posed a significant challenge in sustainable energy production. Addressing this challenge head-on, the organization leverages over twenty years of expertise in energy, agriculture, and supply chain operations. Their dedicated mission focuses on unlocking the vast potential of 2G biofuels in regions with significant UCO resources across Asia, South America, and beyond.

Website: <https://www.byufuel.com/>

LinkedIn Page: <https://www.linkedin.com/company/byufuel/>



Particulars	Monthly	Annually
Basic	22000	264000
HRA	8800	105600
Statutory Bonus	833	9996
Special Allowance	817	9804
Gross Salary	32450	389400
<i>Deductions</i>		
PT	200	2500
PF (Employee)	1800	21600
Net Take Home	30450	365400
Field Reimbursement (as per actuals)	7500	90000
Monthly Incentive (Indicative)*	3000	36000
PF (Employer Contributions)	1800	21600
Total Cost to Company	42750	513000